

## GOAL IDENTIFICATION EXERCISE

1. Let's Identify Major Goals for the Next Five Years
  
2. Let's Start By Writing Down Your Thoughts (first at tables and then on wall charts)
  - **Organizational Focus**
  
  - **Financial Focus**
  
  - **Stewardship/Collections**
  
  - **Educational Program Focus**
  
  - **Facility Focus**
  
3. Now Let's Rank Them To See What Is Most Important
  - Place **Blue Dots for Logic** – What makes the most sense?
  - Place **Red Dots for Passion** – What is most important to you personally?
  - Place **Green Dots for Money** – Where should the dollars flow?
  
4. Let's See What Happened