

**Association of Tribal Archives, Libraries, and Museums
Comparative Financial Statements (2017-2020)**

	2017 NM	2018 MN	2019 CA	2020 Proposed
INCOME				
IMLS	416,977.62	275,217.22	245,000.00	500,000
Foundations	0	119,331.32	130,000.00	170,000
Memberships	14,072.78	11,729.57	15,131.22	17,000.00
Registration	161,416.62	187,631.74	252,635.57	244,875.00
Exhibitors	17,178.35	16,551.60	22,986.70	21,900.00
Advertisers	3,742.45	5,936.20	9,069.35	7,000
Individuals	7,077.76	3,941.77	14,957.89	2,000.00
TOTAL REVENUE	620,465.58	620,339.42	689,780.73	962,775
EXPENSES				
Conference Expenses				
Board reimbursement	680	0	0	0
2016 Conference Hotel	43,558.47	0	0	0
Contract Staff	0.00	0	1,380.00	1500
Conference Staff & Volunteer	6,945.34	4,121.62	7,895.63	23,000.00
Honoraria	2,000.00	0	5,000	1,000
Scholar Travel	0.00	26,731.92	22,635.90	0.00
Presenter Travel	5,385.65	4,931.69	1,695.17	22,400
Program Book	6,343.21	7,134.94	7,750.82	8,000
Supplies	6,584.10	5,529.03	8,956.96	8,900
Conference Materials	12,692.71	13,251.47	15,207.31	11,150
Workshop Expenses	18,764.79	33,829.54	10,042.06	18,800
AV	29,101.42	30,415.00	31,471.49	50,000.00
Marketing	0.00	198.88	463.05	500
Recording	0.00	0.00	0.00	12000
Hotel F&B/Lodging	154,447.09	183,337.51	190,774.14	196,000.00
TOTAL CONFERENCE	286,502.78	309481.6	303272.53	353250
Programs				
Culture Builds Community	2,057.24	0	0.00	410,000
TOTAL PROGRAMS	2,057.24	0	0	410,000
Administrative				
Management Databases	2,590.62	2,910.49	2,878.47	3,000
Supplies	411.7	0	161.93	200
Postage	0	31.25	0	80
Communications	1,956.83	3,573.06	3,859.06	3,500
Storage Unit	2,134.64	2,265.97	1,842.00	2,000.00
Insurance (Business, D&O)	0.00	0.00	1,805.00	1,900.00

Insurance	17,532.91	14,081.43	11,503.97	10,700.00
Contract Staff	0.00	0.00	30,000.00	100,000
Staff	146,304.10	156,982.14	132,049.12	75,000
Staff Travel	593.76	2,813.76	1,451.12	3,000.00
TOTAL ADMIN	171,524.56	182,658.10	185,550.67	199,380
Income	620,465.58	620,339.42	689,780.73	962,775.00
Expenses	460,084.58	492,139.70	488,823.20	962,630.00
NET INCOME	160,381.00	128,199.72	200,957.53	145.00